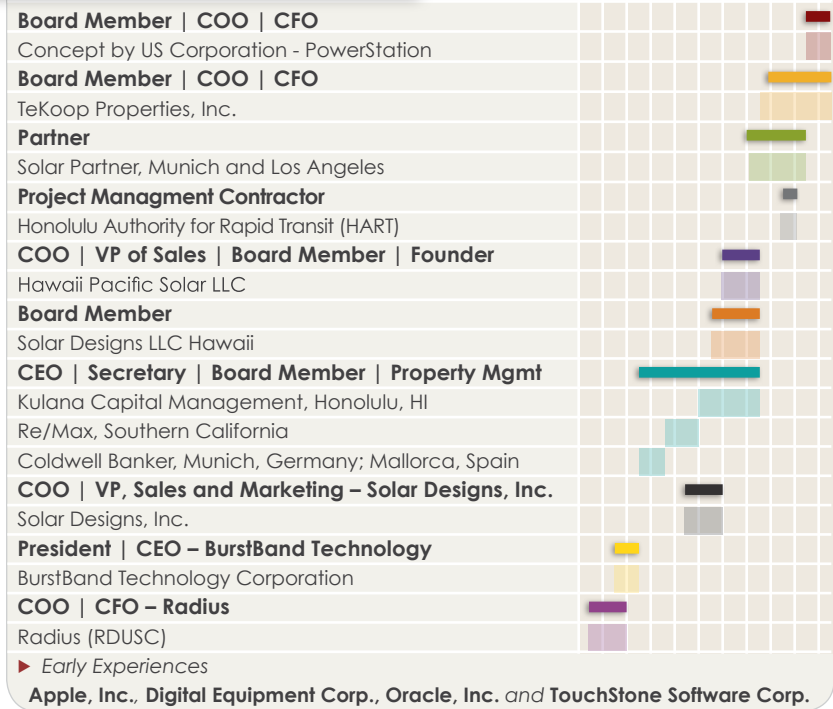


### CAREER AT A GLANCE



**Strategic, entrepreneurial-oriented C-level Executive/Business Leader** who delivers rapid growth and measurable, multimillion-dollar outcomes within global technology, real estate, renewable energy and manufacturing environments, among others. Leverages deep operations, business development, marketing and financial expertise to quickly assess issues, formulate solutions, identify opportunities and execute strategies that support start-up, fast-growth and turnaround – while affecting long-term change, sustainability, profitability and competitive strength. Thrives on assembling world-class teams, fostering collaboration, and winning the trust and cooperation of internal and external stakeholders of private equity and venture-backed companies in North America, Latin America, Germany, UK, Netherlands, Mexico, Korea, Japan, Taiwan, Portugal, Italy and Spain.



### Speaking Personally...

**Q** What value have you taken from you extensive global experience?  
**A.** I've had the great opportunity to travel around the globe doing business in places such as Germany, UK, Netherlands, Mexico, Korea, Japan, Taiwan, Spain, and Latin America to name a few, plus sit on the board of several start-up global ventures in technology and renewable energy. I gained an invaluable, unique and keen point of view and insight into how various cultures looked at customers, business in general and measured results.

**Q** How has your early life experiences shaped your philosophy and career passion?  
**A.** My early experiences working for Fortune 500 companies such as Oracle, Apple, Radius, DEC, and TouchStone has given me the wisdom, culture, business acumen, closing and presentation skills to succeed in any business climate. It has enabled my culture of teamwork, vision, innovation, efficient styles and the ability to shape direction in company philosophy and drive my career to the senior management, project management, operations and board level at this time.

**Q** How has your experience with Apple, inarguably one of the world's most notable companies shaped the way you conduct business?  
**A.** My experiences working for Apple under great leaders such as Steve Jobs, Steve Wozniak and John Sculley have shaped my leadership style with phenomenal work ethic, vision, stamina, and skill to succeed with any organization and start-up venture. Apple gave me some of the most valuable skills in understanding and living in Silicon Valley, and working on the best projects, which have become reality today. I was also able to learn and drive System Integrator successes with companies such as EDS, Perot Systems, and McDonnell Douglas. These invaluable experiences and network give me a unique C-Level ability with which few individuals can compete.

### VALUE-ADD SNAPSHOT

**Secured** contracts valued at \$58M+ in PPA revenue, for 55+ Megawatts (MW) in Solar Photovoltaic installations for State of Hawaii DOE Schools, NAVFAC Pearl Harbor, Camp Smith, PMRF, and Kauai Joint Venture Solar Installations.

**Rebranded** and relaunched the Radius brand of color display LCD Monitors, Pure Flat Sony Trinitron Monitors and ColorMatch management technology.

**Designed** strategies to complement Apple's Enterprise Partner Program accounting for \$380M business sales and marketing mechanisms.

**Partnered** with CEO, Americas President and Vice Presidents, managing \$3B in sales channels to include P&L, engineering and product management lifecycles.